

Vacation Rental Property Management, Marketing, & Advisors

January 2026

PDF Version





Introduction, Overview & Agenda



- Founded in 2015
 - · Lori & David Raun, Owners/Founders
 - Expertise with Market, Opportunity, Maximizing Revenue, Local Support Teams & Challenges
- Focused on Shasta Lake Recreation Area
 - 18 Homes Currently, Up to 220 Guests
 - Largest Lodging Organization around the Lake
 - Revenue & # of Guests
- Full-Service/Hands On Property Management
 - Vacation Rentals Only
 - We take care of everything, so you don't have to.
 - Increase Owner's Revenue and Net
 - Zero Upfront Costs, Setup Fees or Mark Ups
 - Our management fees offset by Revenue Growth
 - Also...Consulting/Advising for Hire¹

- Strong Marketing to Pull in New Guests
 - Website, Social Media, Advertising, Outreach, Al
 - A must in a Saturated Vacation Rental Market
 - Produce 2x-4x the area average for Revenue
- Large Clientele of Returning Guests
 - Over 1000 Returning Guests
 - Up to 35K Visitors/Month to Website
- Our Branding
 - Shasta Lakeshore Retreat The Homes
 - Vacations 4 Rent Our Services



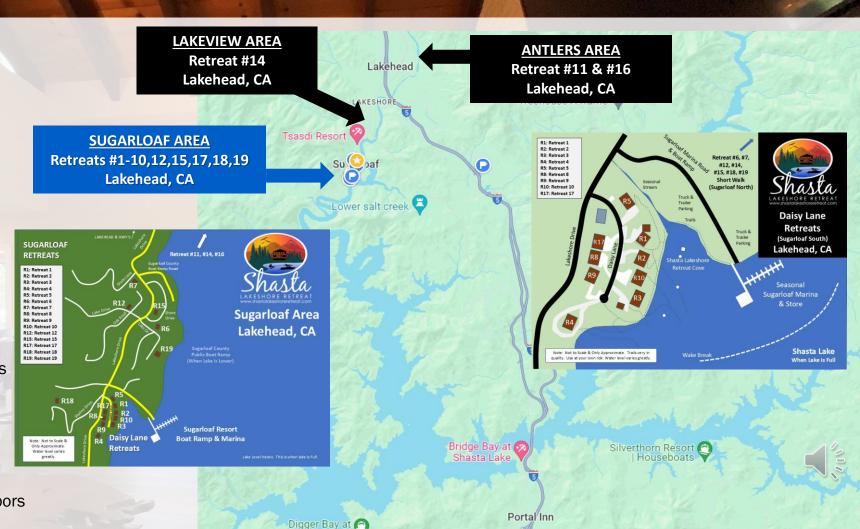




Current "Retreat" Collection



- 18 Homes
 - Top Revenue Generators in the Area
- 2-7 Bedrooms
 - All Single-Family Homes
- All in Lakehead, CA
 - May consider other neighboring areas
- Features Depending on the Home:
 - Lakefront, Lakeview, Mountain View
 - Next to Marina/Boat Ramps
 - Hot Tubs
 - Game Rooms, Media Rooms,
 - Kayaks/Paddle Boards, etc.
 - Dual Family Rooms for Multiple Families
 - Large View Decks
 - Privacy
- Owners:
 - 3 Homes: Dave & Lori
 - 15 Homes: Family, Friends, Neighbors



Join the "Retreat" Collection



Interested in Select:

- Well-Maintained Homes/Cabins
- 3 Bedrooms & Larger
- Around Shasta Lake
- Prefer Lakefront & Excellent Lake View
- Owners that we can work with closely (Key)
 - Life is too short to not work with people you like

Let's Discuss

- How we can bring your home's special unique characteristics out to maximize bookings
- We will tell you what we think we can and can't do

Full Year Model

 Willing to Consider a Memorial Day to Labor Day Only Model



Full Service for Owners



- Proactive Marketing to Bring in New Guests
- All Guest Interface & Communications
 - Direct, VRBO, Airbnb, & Others
- 24/7 Crisis Management
 - Plumbing, Air Conditioning, Power Outages, etc.
- Financial Transactions & Expense Tracking
 - Monthly Statements & Owner Payments
 - Tax Prep
- Cleaning Coordination
- Yard Maintenance & Repairs
- Supplies
 - · Toilet Paper, Paper Towels, etc.
 - We purchase in bulk with no mark up to owners
 - Storage Facility with Everything as Needed (now 100 items)
- Guest & Pet Screening plus Rental Agreement
 - Signed Rental Agreement & Security Deposit Required
- Dynamic Pricing
- Large Party Coordination
 - Up to 220 guests



We take care of everything for the owners so when you do visit, there is nothing to do other than enjoy your vacation home at the lake.

Its all about the Guest Experience



- 1100+ Five Star Reviews
 - Average over 4.97 out of 5.0
- Clean and Well-Maintained Retreats
- Guest Communications
 - Calls, Texts, E-Mails, GuideBook¹, Website, Al Enabled, and more...
- Transparency, Avoid Misunderstandings
- 24/7 Support & Crisis Management
 - We go beyond, way beyond!
- Welcome Gift Basket
 - Drinks, Logo T-Shirts/hats, Cups, etc.
- Recommendations on Things to Do
 - Loaded Website & Al Concierge



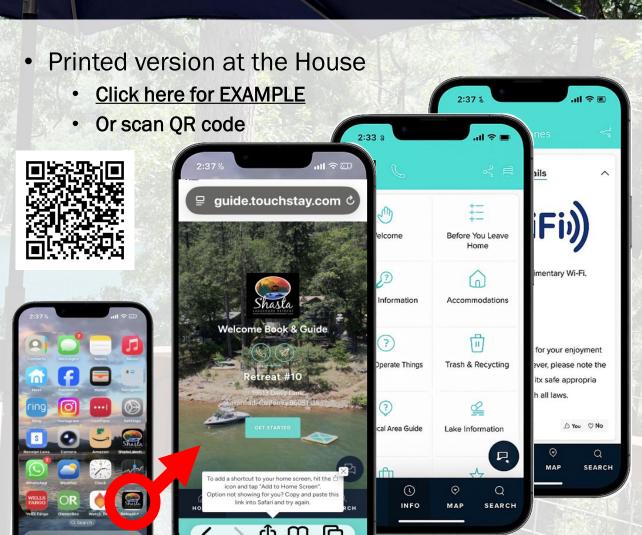




Guest GuideBook



- On-Line "App Like"
 - Constantly updated
- Sent to guest at time of booking & again before arrival
 - Referenced throughout process & stay as needed
- Everything Guests need to know and more...
 - Detailed Information on Homes (how to work TV, Internet, etc.), Floor Plans, Bedding, Amenities, Directions, Rules, Cautions, Maps, Parking, Lake Level Dynamics, Cancelation Policy, Marinas, Boat Ramps, Boat Rentals, Things to do, Places to Eat, and much more
 - Nice menu and Al Chatbot to find contents
- Avoids Guest Frustration & Misunderstandings
 - And Protects Owners/Managers



Property Management Platform



- OwnerRez (OR)
 - Most powerful platform in the vacation rental industry
- Direct Bookings with Guests
 - Saving Guests & Owners High Listing Site Fees
 - A must in a Saturated STR Market
 - Returning Guests just come back to us and do not look at other options in the area
 - Management/Guest Interface
 - Manage/Communications with Direct Bookings and listing sites like VRBO/Airbnb

airbnb

- Single Calendar in OR syncs with VRBO/Airbnb
- Guest Comprehensive Rental Agreement
- Avoid Misunderstandings & Protect Owners/Management
- Security Deposit
 - In our Control \$1000-\$2500
- Communications with Cleaners plus Yard & Maintenance Crew (Handyman)

Owners

- On-Line Portal
 - Bookings, Expenses including Scanned Receipts, Comparisons to Past Years, and more
 - Allows Owners to Reserve Home for Personal Use
- Monthly Statements & Payments
- Tax Prep (Lodging & Personal)
 - Statements & Scanned Receipts
- E-mail Booking Alerts
- Guest Damage Insurance
 - \$3K for Damages & \$1M Liability



Owner Statements from Platform





Statement for July 2023

Owner:

Bookings

Retreat #

Booked On	Arrival	Departure	Booking	Gross	Taxes	Non Comm.	Net for Comm.	PM	Pre- Deducted	DP	Owner	Guest Paid	Can Remit	Already Remitted	Remitting Now
Jan 6, 2023	Jul 3, 2023	Jul 6, 2023	ORB6854380 - David Martinson	\$2,781.50	\$252.86	\$370.86	\$2,157.78	\$647.33	\$0.00	\$0.00	\$2,134.17	100%	\$2,134.17	\$0.00	\$2,134.17
Jan 3, 2023	Jul 6, 2023	Jul 11, 2023	ORB6832636 - Sarah Rocha	\$4,055.22	\$368.66	\$508.20	\$3,178.36	\$953.51	\$0.00	\$0.00	\$3,101.71	100%	\$3,101.71	\$0.00	\$3,101.71
Oct 2, 2022	Jul 11, 2023	Jul 16, 2023	ORB6365667 - Jill Hartman	\$3,750.00	\$340.91	\$200.00	\$3,209.09	\$962.73	\$0.00	\$0.00	\$2,787.27	126.67%	\$2,787.27	\$0.00	\$2,787.27
Feb 19, 2023	Jul 16, 2023	Jul 21, 2023	ORB7240002 - Amanda Reyes	\$3,831.40	\$348.31	\$317.78	\$3,165.31	\$949.59	\$0.00	\$0.00	\$2,881.81	100%	\$2,881.81	\$0.00	\$2,881.81
Nov 12, 2022	Jul 21, 2023	Jul 28, 2023	ORB6575959 - Todd Carr	\$4,921.51	\$447.41	\$345.73	\$4,128.37	\$1,212.11	\$0.00	\$0.00	\$3,709.40	100%	\$3,709.40	\$0.00	\$3,709.40
			Totals:	\$19,339.63	\$1,758.15	\$1,742.57	\$15,838.91	\$4,725.27	\$0.00	\$0.00	\$14,614.36		\$14,614.36	\$0.00	\$14,614.36

Expenses

Retreat #

Paid On	Description	Amount	Already Reimbursed	Reimbursing Now
Jul 3, 2023	Cleaning Fee Paid by Shasta Lakeshore Retreat to Diane Cleaning Service Associated with booking # ORB6854380 - David Martinson at Retreat #4	\$200.00	\$0.00	\$200.00
	Totals:	\$1,214.05	\$0.00	\$1,214.05

- Page 1 -

Paid On	Description	Amount	Already Reimbursed	Reimbursing Now
Jul 3, 2023	Additional Cleaning Fee for Pets Paid to Diane. SLR removed commission \$28.50 + lowner contribution of \$11.50. Reservations made before & Arrival after May 12, 2023 Associated with booking Booking # ORB6854380 - David Martinson at Retreat #4	\$40.00	\$0.00	\$40.00
Jul 4, 2023	Airbnb host fee Associated with booking Booking # ORB6854380 - David Martinson at Retreat #4	\$75.86	\$0.00	\$75.86
Jul 6, 2023	Cleaning Fee Paid by Shasta Lakeshore Retreat to Diane Cleaning Service Associated with booking Booking # ORB6832636 - Sarah Rocha at Retreat #4	\$200.00	\$0.00	\$200.00
Jul 6, 2023	Additional Cleaning Fee for Pets Paid to Diane. SLR removed commission \$28.50 + owner contribution of \$11.50. Reservations made before & Arrival after May 12, 2023 Associated with booking Booking # ORB6832636 - Sarah Rocha at Retreat #4	\$40.00	\$0.00	\$40.00
Jul 11, 2023	Cleaning Fee Paid by Shasta Lakeshore Retreat to Diane Cleaning Service Associated with booking Booking # ORB6365667 - Jill Hartman at Retreat #4	\$200.00	\$0.00	\$200.00
Jul 16, 2023	Cleaning Fee Paid by Shasta Lakeshore Retreat to Diane Cleaning Service Associated with booking Booking # ORB7240002 - Amanda Reyes at Retreat #4	\$200.00	\$0.00	\$200.00
Jul 18, 2023	Stripe Fee Associated with booking Booking # ORB6575959 - Todd Carr at Retreat #4	\$8.19	\$0.00	\$8.19
Jul 21, 2023	Cleaning Fee Paid by Shasta Lakeshore Retreat to Diane Cleaning Service Associated with booking Booking # ORB6575959 - Todd Carr at Retreat #4	\$200.00	\$0.00	\$200.00
Jul 21, 2023	Additional Cleaning Fee for Pets Paid to Diane. Price increase covers \$25 (\$21.25 after SLR Fee), SLR covered \$18.00 by reducing fee, Owners paying \$10.75. If two pets, Owner net increases \$17.Reservations made after 5/12/2023 Associated with booking Booking # ORB6575959 - Todd Carr at Retreat #4	\$50.00	\$0.00	\$50.00
	Totals:	\$1,214.05	\$0.00	\$1,214.05

Notes

July 2023 Statement. Will add any other expenses by September

Statement Totals

Grand Total	\$13,400.
Total Expenses	\$1,214.
Total Bookings	\$14,614.





- Page 2 -

Owner Statements are Produced Monthly. Check is sent to Owner at the End of the Month along with the Detailed Financial Statement.

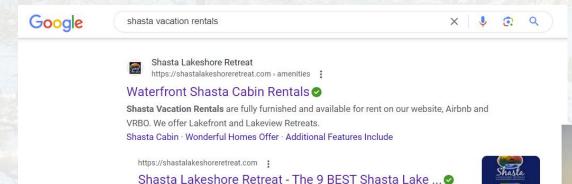
Proactive Marketing Overview



Shasta Lakeshore Retreat #3

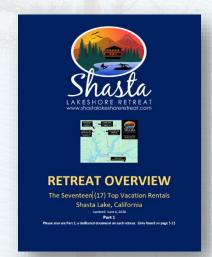


- 35K Visitors/Month, #1 in County
- Brochures & Hi-Impact Videos
- Google Word Ads & SEO
 - Strong First Page Placement
- Social Media
 - 18K+ Followers, #1 in County
- VRBO & Airbnb Listings
 - · Good for New Guests
- E-Mail Newsletters
 - Over 5,000 Qualified past Guests/Interested Parties (Use leading Constant Contact)
- Advertising & Sponsorships
 - Tourist Magazines, Fishing Tournaments, etc.
- Logo Branding
 - T-Shirts, Hats, Signs, Flags, Business Cards, Gift Baskets, Charity Donations, Giveaways...



Our Nine (9) Shasta Lake Vacation Rental homes feature LAKEFRONT, LAKEVIEW,

and Private POOLSIDE locations on this wonderful lake in Northern California...









Comprehensive Website Overview



- #1 in Shasta County
 - Up to 35,000 Visitors a Month
 - Most complete & visited website vs. other vacation rental, property management, or any other lodging options in Shasta County
 - Objective:
 - Main source of information for <u>all visitors</u>, not just our current guests
 - Continue to Add More Area Content



- 1100+ FIVE Star Reviews
- Detailed Retreat Information
 - Descriptions, Floor Plans, Bedding
 - Photos and Videos
 - Availability Calendars
 - Reservations/Bookings
- General Area Information Page
- Lake Level
- Marinas, Boat Ramps
- Rental Boats & Tours
- Things to Do, Where to Eat, Etc.
- Blogs
- And so much more... please visit...

www.ShastaLakeshoreRetreat.com

Website: Dedicated Page Each Home

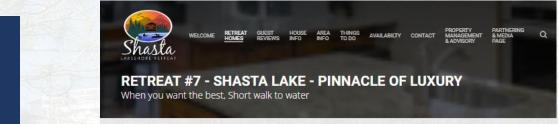


- Description & Highlights
- Video
- Photos
- Floor Plan
- Brochure
- Availability Calendar
- Guest Reviews
- Al Trained









- LUXURY at the Lake_Does not get better!
- * LAKEVIEW. Across the Street from Lake
- One of our largest homes with the nicest touches throughout. High End Home!
- * 3 Large Bedrooms, 3 Full Bathrooms, Large Kitchen/Main Room, Game Room with Pool Table. All Large Rooms.
- Sleeps up to 12 (9 Adults Max)
- A chef's dream our largest kitchen with stainless brand name appliances throughout (2nd
- Located on Lakeshore Drive in Sugarloaf Area (#1 desired area)
- Short walk to Lake, Boat Ramps and Seasonal Marina with Slins
- Master includes double wide shower with sea Large wrap around deck
- Many Games, Great Outdoor Sitting Areas
- * BBQ, Gas Firepit, Patio Heater, Two Patio Table
- * Central Air Conditioning & Heat ★ Boat/ATV Parking plus multiple cars (up to 5)
- Desk area for a true WFL experience
- ★ Fully Furnished Towels, Linens, Dishes, 2 HD Flat Screen TVs, Internet, Dishwasher, Stove, Refrigerator, Microwave, Washer and Dryer
- * Bedding:
- * Bedroom 1: Master, King Bed, Main Floo
- * Bedroom 2: King Bed
- Bedroom 3: Twin over Full Bunk, plus Twin over Twin Bunk Beds
- Other Futon in Game Room and Sofa Ren
- Dogs Allowed. \$95/Stay.
- 3-4 Minute walk to Retreat 6, 12, 15, & 19
- * 8-9 Minute walk to Retreat 1, 2, 3, 4, 5, 8, 9, 10, &
- 4 Minute drive to Retreat 14
- Up to 220 Guests if you rent all our Retreats Owner might be Interested in Selling this Home Contact us if interested.
- Note: Lake Level Varies Greatly changing the views and access. Check Lake Level Page.

















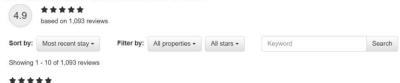
Website: 1100+ Guest Reviews





Guest Reviews. Welcome to Shasta Lakeshore Retreat, where your vacation experience is our top priority. Our collection of stunning vacation homes around Shasta Lake has earned the praise of over 1100 satisfied guests who have left us glowing five-star guest reviews. These heartfelt testimonials reflect the outstanding experiences and memories that we've had the privilege of creating for our valued visitors. Join us as we explore the authentic voices of our guests, sharing their love for our properties and the exceptional moments they've cherished in the scenic wonderland of Shasta Lake.

GUEST REVIEWS WITH MORE BELOW....



By 佩君 洪 – stayed at Retreat #18 in Nov 2025 It has a wonderful view.

★★★★ This home is beyond expectations!

By Kitty R - stayed at Retreat #12 in Nov 2025

Set in a quiet neighborhood within walking distance to Lake Shasta, this home is is spacious & comfortable. It really is a home away from home. Easy communication with Host. I am looking forward to a future booking.

By Vivek S - stayed at Retreat #06 in Nov 2025

They are very nice people, and genuine.

** * * Lovely lakeside retreat.

By Carey B - stayed at Retreat #04 in Nov 2025

We had such an excellent stay. The perfect cozy cabin with outstanding lake views! Easy check in and check out. So clean and well appointed everything we needed to make Thanksgiving memories. So much incredible birdwatching as well. You will not be disappointed. We will be back for sure.



From all these web sites summarized on this page













"AWESOME HOME AND BEST LOCATION!"

"This guest review is an easy one to give. The attention to detail in this home is incredible. The views of the lake from the deck and from within the home are stunning. We spent a lot of time on the deck reading when not out on the lake. The boat ramp to launch your boat could not be any more convenient. Can't wait to get back up there!"

-David





Website: Video Tours



- Placed on multiple locations of the website
 - And used with Social Media



Click on Image Above to Watch Video

 30 Second & 5 Minute Versions on Each Home



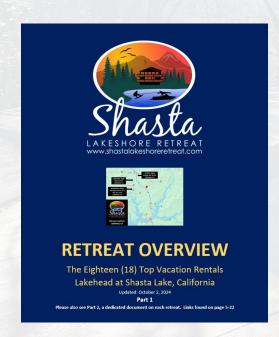


Click on Image Above to Go to our Video Section of Website

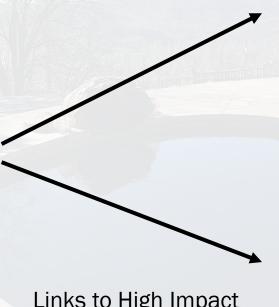
Website: Brochures



 Located in multiple locations on the website and sent to customers inquiries



Click on Image Above to see PDF (if in PDF, not Video)



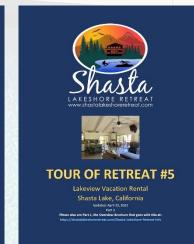
Links to High Impact
Brochures
on each Home







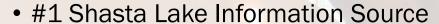






Website: Shasta County Info Source





- Strategy:
 - Drive Traffic Here
 - More Exposure
 - New Customers
 - More Bookings
 - Leverage Al Technology
- Information
 - Lake Information
 - Places to Visit
 - Things to Do
 - Blogs
 - Partnerships
 - Other (Food, Stores, etc.)
- Will continue to expand as key part of strategy

Available to all, not just our guests. Others point to our site as source of information in the area.











SHASTA LAKE INFORMATION

#1 Source of Information for your Shasta Lake Stay whether or not you stay with us.

SHASTA LAKE INFORMATION

CLICK ON TOPIC OF INTEREST

MAP OF LAKE

LAKE LEVEL

MARINAS

BOAT SLIPS

BOAT RAMPS

BOAT RENTALS

BOAT TOURS

HIGH END WAKEBOARD BOAT WITH CAPTAIN

WAKEBOARDING

WAKESURFING

TUBING

LODGING

WEATHER

LAKE TEMPERATURE

NATURAL WATERSLIDE

WILDLIFE

PLACES TO VISIT

CLICK ON TOPIC OF INTEREST

WATERFALLS

SHASTA CAVERNS

CASTLE CRAGS STATE

LASSEN NATIONAL PARK

TURTLE BAY AND SUNDIAL BRIDGE

MOUNT SHASTA

SHASTA DAM

TRINITY ALPS WILDERNESS

TRINITY LAKE
MUSEUMS

OREGON CASINOS

THINGS TO DO

CLICK ON TOPIC OF INTEREST

WATER SPORTS

FISHING

ATV & OFF ROAD TRAILS

HIKING

GUIDED HIKING TOURS

BIKING

GOLFING

SNOW

SNOW SKIING

SNOW BOARDING

SNOWMOBILES

SNOW SHOE TRAILS

SCENIC DRIVES

DAY TRIP IDEAS

RIVER RAFTING

WINE TASTING

PHOTOGRAPHY

AKIAN --

OTHERS

CLICK ON TOPIC OF INTEREST

PLACES TO EAT

PLACES TO DRINK

GROCERY SHOPPING

NOTHERN CALIFORNIA
MAP

FOREST FIRES UPDATE

SNOW AT LAKE?

BOAT SUPPLIES & REPAIR

BAIT AND TACKLE

NORTH STATE VISITOR
GUIDE

WEDDING PLANNING

THINGS TO BRING

HIGHWAY WEBCAMS

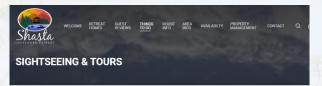
VETERINARIAN

HOSPITALS

1

Website: Key Area Information





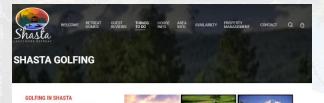
Short and Full Day Sightseeing Trips in the

Mount Shasta City
 Castle Crags State Park

 Local Waterfalls Lassen National Park

 Shasta Caverns Turtle Bay & Sundial Bridge
 _ and much more











OFF-ROAD SHASTA ADVENTURES













Here are 3 courses in the area

Golf Course 1000 Siskiyou Lake Blvd

(530) 926-3052

. Gold Hills Golf Course Redding, CA 96003 (530) 246-7867

Weddings, Work Retreats, Family Reunions

Our NINE homes can sleep up to 108 people if all pine are booked together. Many

book up in the Lakehead area with our lakefront, lakeview and poolside locations

We can handle up to 80 (6 homes) on one small street lakefront street Plus there is one other Vacation Rentals on the same street (12 additional

times this can be challenging to find all of our homes available as they are the first to

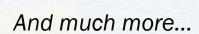












5 GREAT WATERFALLS IN A DAY

Travel Blogs - Drive More to Web!





Off-Road Bliss: ATV and 4WD Trails Near Shasta Lake

Off-Road Blas: ATV and 4WD Trails Near Sheate. Lake and Sharta Lakeshore Retreat Introduction: Attention offroad...

Shaps Lakeshore Rement November 25, 2002



A Perfect Family Reunion at Shasta Lakeshore Retreat: Unforgettable Memories Await

A Perfect Family Reunion at Sheate Lakeshore Retrect: Unforgettable Memories Awalt Introduction: Planning a Sheate Lake...

Shape Lakeshore Remed November 09, 0009



December 2, 0000

McCloud Falls: A Day Trip Exploring

Exploring Nature's Secuty: A Day Trip to the Three McCloud Falls Introduction: Nestled in the plotures que...

Shapta Lakeshore Remeat November 54 5005



Turtle Bay and the Sundial Bridge: A

Turtle Boy and the Sundial Bridge: A Tranquil Clears Near Sheate Lakeshore Retreat Introduction: Nestled...

Shapte Lakeshore Remets



Exploring the Marvels of Shasta Dam

Exploring the Marvels of Sheate Dem: A Must-Visit Destination while staying at the Shasta

Shages Lakeshore Recreat November 19, 2002



Dunsmuir: Exploring A Must-Visit

When you're staying at the Shasta Lakeshore Retrect, you have the apportunity to explore

Sharra Lakeshore Retreat



Shasta Lake: California's Wakeboarding Paradise

Peredise Introduction: Welcome to the ultimate wekeboarding haven in California -...

Shapta Lakeshore Retreat:



Shasta Lake Lodging: A Guide to Diverse Options

Shasta Lake Lodging Options Nestled in the picturesque landscapes of Northern California, Shoate Lake offers...

Shages Lakeshore Retreat Minagerings out onco.



Sheate Lake: California's Wakeboarding



Sharra Lakeshore Remeat January 2, 2004

Shasta Caverns: Unearth the Wonders Sheate Coverns, Unearth the Wonders of Sheate Coverns: A Sheate Lekishera Ratraet Advantura

Shasta Lakeshore Remest November 6, 2022



Shasta Lake Getaway, The Hidden Gem, The Tahoe of Yesteryear Sheate Leke Cateway The Hidden Gam With

Sharta Lakeshore Remeat November 2, 2022



Exploring the Shasta Lake Area: A Playground for Nature Enthusiasts

Booting and Water Sports: A Thrilling Aquetic Playground Sheate Lake stands as a gremler destination...



Exploring Backbone Creek and the Waterslides at Shasta Lake Exploring Backbone Creek and the Watershide et Sheate Leke: A Weterborne Adventure Sheate



Lassen Day Trip, A Memorable Visit to the Volcanic National Park



Are you looking for a perfect winter except, a Shasta Lake Bucket List day of skiing surrounded by breathtaking. Now that you have planned your vacation of

Shacta Lakechore Remeat November 10, 2002



Mount Shasta Skiing: A Winter Wonderland Day Trip

Chasing Shasta Lake Waterfalls: A Refreshing Adventure

Chasing Shasta Lake Waterfalls: A Refreshing Adventure Near Sheate Lakeshore Retreat

Sharts Lakeshore Retreat November 8, 0002



Castle Crags State Park, A Must for Majestic Sights

Sheate Leksahore Retrept Experience

Heart Lake Trail Adventure: Heart Lake Trail Adventure: Discovering



Munt Shasta City: A Charming

Mount Sheate City: A Charming Mountain Escape Nextled beneath the majestic shadow

Many more to come...also helps drive off season bookings (so many things beyond the lake to do)

Other Targets & Partnering





Up to 200 People in a Majestic Setting

REUNIONS, WEDDINGS, & WORK RETREATS

Temporary Housing at Shasta Lake

FIRST RESPONDERS HOUSING

TRAVELING MEDICAL PROFESSIONALS

Family Reunions, Weddings, Work Retreats

Elevate Your Gatherings: Unforgettable Family Reunions, Dreamy Weddings, and Productive Work Retreats

For those seeking a magnificent venue to host family reunions, small weddings, or corporate retreats, our collection of nine exceptional Retreats awaits. The combined capacity to accommodate up to 200 people across all 17 homes is a unique feature.

In addition, our many of our homes are conveniently located on one lakeside street accommodating up to 94 guests across seven homes. Furthermore, an adjacent vacation rental on the same street can host an additional 12 guests, creating an alluring community of up to 106 quests on a single street

Retreat 6, 7, 12, 15, & 18 are a short 5 min walk from this street with the 7 homes

However, securing availability for all of these highly sought-after properties can be a challenge due to their immense popularity. If you're considering a large group booking. we recommend checking their availability promptly by clicking the button below.

If you find that the online availability calendar doesn't meet your needs or if you wish to secure bookings extending beyond the 18-month window, please don't hesitate to

Multiple home discounts available (Contact Lori)

For more details and personalized assistance, please contact Lori at 925-200-6934 or email us at ShastaRetreats@gmail.com.

Elevate your gatherings with the unmatched comfort and charm of Shasta Lakeshore







responders tirelessly undertake each day. In recognition of their dedication, we are proud to extend our support by offering comfortable and convenient temporary housing solutions tailored to their unique needs when on temporary work

Our Commitment: We are dedicated to providing first responders working in Shasta and Siskiyou counties, including those around Shasta Lake and Redding, with a home away from home. Recognizing the demanding nature of their roles, we strive to create an environment that not only meets their practical requirements but also offers a space for relaxation and rejuvenation between long tiring days on the job.



the selfl

and sac

away fro

partner

needs, a

At Shasta Lakeshore Retreat, we understand the demanding and crucial work that first



Traveling Nurses in Redding & Mt. Shasta City: Why not on the



Traveling Nurses and Doctors

Welcome to Shasta Lakeshore Retreat, your haven on the shores of Shasta Lake, tailor-made for traveling nurses and doctors working in Redding or Mt. Shasta City. As you embark on your temporary assignment, we invite you to experience the tranquility and comfort of our three to five bedroom retreats, where your well-being is our top

Your Home by the Lake

At Shasta Lakeshore Retreat, we understand the unique needs of medical professionals on the move. Whether you are a traveling nurse seeking a peaceful retreat or a doctor in search of temporary housing, our carefully curated accommodations are designed to provide you with the perfect blend of comfort and

Tailored for Traveling Medical Professionals

- 1. Proximity to Hospitals: Strategically located for easy access to hospitals in Redding and Mt. Shasta City, our retreat ensures a seamless commute for your
- 2. Tranquil Environment: Escape the ordinary and embrace the extraordinary. Our retreat offers a serene ambiance, allowing you to unwind and recharge amidst the beauty of Shasta Lake.
- 3 Fully Equipped Accommodations: Choose from our selection of 10 meticulously designed homes, ranging from lakefront to lakeview, each fully furnished with well-appointed kitchens, cozy bedrooms, and all the comforts of home.

Partnership Opportunities: Let's Grow Together!

 Lakefront and L the serenity of la Recreation Optic

Unparalleled A

- paddleboards, a assignments. En for traveling prof months Contac
- Embrace the Sce While there may be h on a good highway a Redding. Our retreat added benefit of a se

after a day of work. For inquiries or to bo you to Shasta Lakest Shasta Lake.

For more details and email us at ShastaRe

We look forward to s



1 Advertising Partnerships

Partnership Opportunities: Let's Grow Together!

Shasta Lakeshore Retreat (Vacation Rentals) & Vacations 4 Rent (Short Term Rental Advisory & Property Management)

PARTNERING & OPPORTUNITIES



Welcome to Shasta Lakeshore Retreat, where unforgettable memories are made both

at and around the lake. We believe in the power of collaboration and mutually

beneficial relationships. If you have a proposal that can enhance our quests

8. Destination Awareness: Unveiling the Hidden Gem of Shasta Lake At Shasta Lakeshore Retreat, we are passionately committed to unveiling the

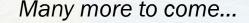
unparalleled beauty and experiences that the Shasta Lake area has to offer. Our mission extends beyond providing exceptional accommodations: it is about transforming perceptions and fostering awareness about this hidden gem.

In particular, we've observed a common sentiment among residents of the San Francisco Bay Area, where the spotlight often shines on Tahoe while Shasta Lake remains undiscovered. Many Bay Area residents either lack awareness of this breathtaking destination or perceive it as too distant. Contrary to this misconception Shasta Lake is not only accessible but boasts a more convenient drive than the

Importantly, the journey to Shasta Lake is not just about accessibility; it's also about affordability. The costs associated with travel and stay in Shasta are significantly more budget-friendly than those associated with Table. Our goal is to convey that a spectacular, nature-filled getaway need not some with an extravagant price tag.

The reality is that Shasta Lake is a mere 3-4 hour rive num various locations in the Bay Area, making it an easily reachable and affordable escape. We believe this narrative extends beyond the Bay Area to Southern California and neighboring states like Oregon Nevada and Arizona Our aim is to bridge this awareness gan emphasizing the cost-effective allure of Shasta Lake as a viable and inviting

We actively seek opportunities to collaborate with like-minded organizations and



Influence & Partnerships



- President of SLBOA
 - Dave is the President of the Shasta Lake Business Owners Associations
 - 30 Key Businesses Around the Lake



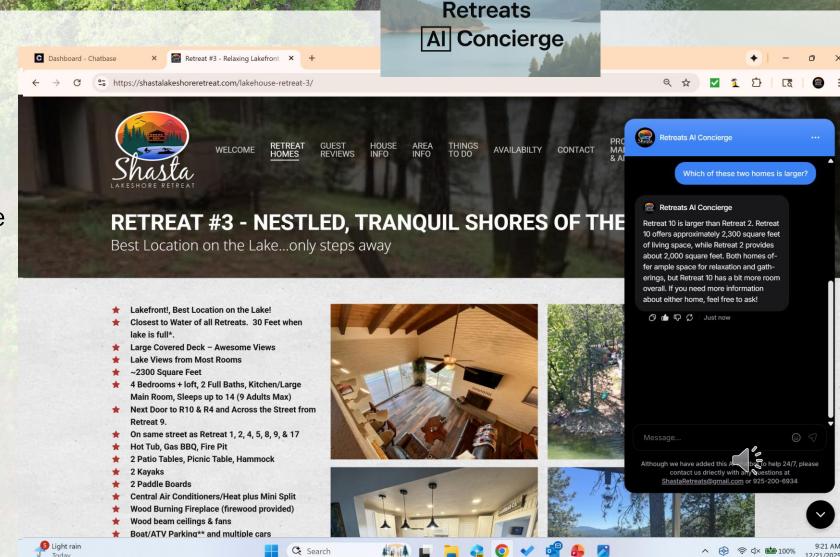
- Donation Exposure
 - Donate Three 3-Night Stays Per Year to School/Church Auctions
- Annual Giveaway
 - 3-Night Stay Awarded Christmas Eve each year
 - Join Mail List, Social Posts, Past Guests



Retreat Al Concierge

Shasta LAKESHORE RETREAT

- Leveraging Artificial Intelligence (AI)
 - Website
 - Guidebook
- Supports 24/7 for Immediate Accurate Answers
- Significant Training on our Detailed Materials
 - Continues to Improve



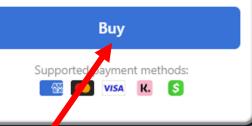
Introducing the

Specials & Gift Certificates

- Weekly Specials
 - Mostly focused on last minute deals to fill homes
- Retreat of the Month
 - Rotates monthly but focus on lower performing Retreats
- Gift Certificates
 - Available for purchase on Website
 - Discounts at times (Holidays)
- Stay Again Discounts
 - Discount if current guest books next year within
 4 weeks of departing









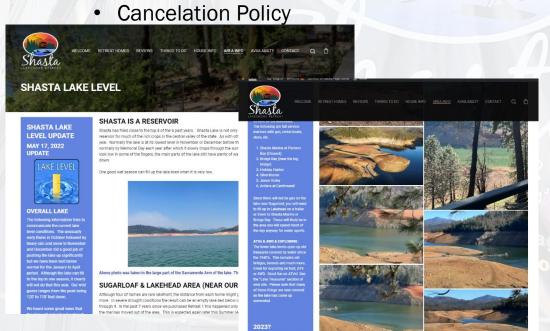


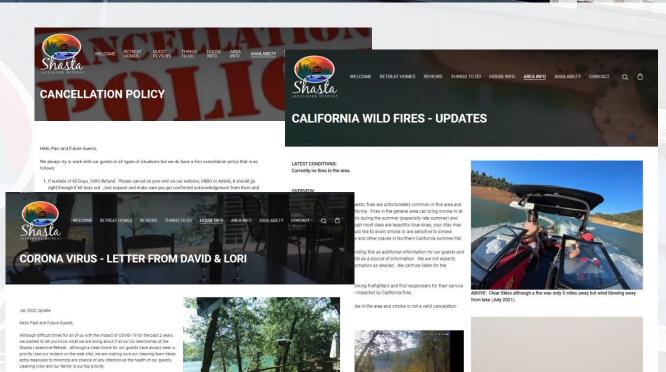


Website: Guest Transparency

- Transparency to Build Trust with Guests¹
 - Wildfire & Smoke Updates
 - Lake Level, Impact on Views, and accessibility
 - Virus Impacts (like COVID)

Lake Level





Forest Fires



COVID

when the virus first broke out that year. We elected to provide full refunds to these roups. Then in May we started booking last minute getaways to observe the "stay

safe family vacations during this period of time, renting an entire home in the fresh

period. We have been provided NO recommendations or orders to close our vacation homes. They are available and a great way to escape. The parks are all open these

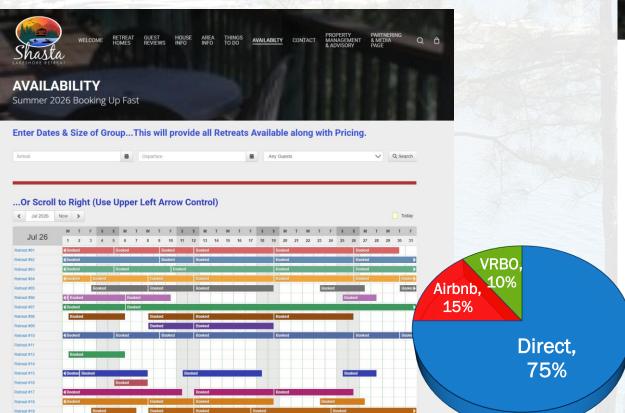
our quests. When they arrive, they have a very clean home that offers a secluded and

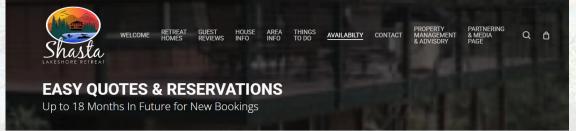
of the mountains has been a popular choice by many

Booking Platform on Website



- Guests can:
 - Check Availability, Get Quotes, & Make Reservations
 - Now 75% of our Bookings (under our control)



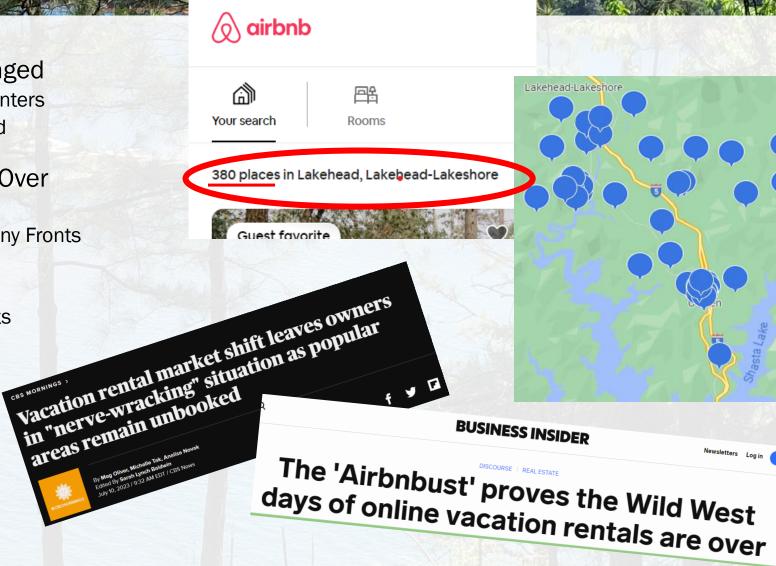


	Property	
STEPS	- Select -	×
	Arrival Date	Departure Date
ES:	=	=
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EVATIONS:		
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s, and hit the "Book ton	Opt into SMS messages from Shasta Lakeshore Retreat about this boo Message & data rates may apply. Message frequency varies. To opt-out o	oking f receiving text messages, reply STOP at any time, or contact us to update
s will provide you more	your preferences. Usage of your information is governed by the Privacy	
on but will not yet bill	Book Now	Send Inquiry

Saturated Vacation Rental Market



- Vacation Rental Market Changed
 - Too many homes, not enough renters
 - 3X Vacation Rentals in Lakehead
- Relying on Airbnb & VRBO is Over
 - To survive, must have:
 - Proactive Marketing on Many Fronts
 - Website Traffic
 - <u>Direct Booking Focus!</u>
 - Large # of Returning Guests
- We produce 2x 4x Area Average



Listing Sites Position

"Super Host" Status on VRBO/Airbnb Listing Sites

Pushes our homes to the top of the list for guest searches

We brand all our Primary Photos (1st only) with our Logo

Helps guests familiar with the brand look at all our



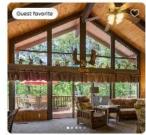








.akeview, Pool Table, Hot Tub, Marina, Sleeps 10



Gorgeous Lakehouse w/Hot Tub.Pool Table & MOR











Home in Lakehead Lakeview, Pool Table, Marina Short Walk, Sleeps 16



Cabin in Shasta County Top Lakefront Cabin on Acre. Kavaks. Paddle Board

Listing Site Strategy Continue to use VRBO and Airbnb to find new customers.

Branding with Logo

properties

Hard for a new guest to miss

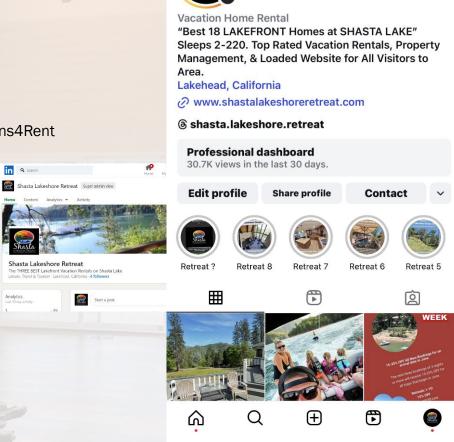
General Awareness & Branding

 Send returning guest to our selection of homes on our website (avoid competition in area)

Example on Airbnb: 6 of the top 9 are our properties out of the 150 that came up. We know the "tricks"

Social Media

- Instagram:
 - 14K+ followers on main page
 - @shasta.lakeshore.retreat
 - #1 in Shasta County
 - Followers mostly vacationing & boating families
 - 3K+ more on others
 - @ShastaVRBO, @ShastaAirbnb, @ShastaVacations4Rent
 - And others
- Facebook:
 - 4K+ on main page
 - Shasta Lakeshore Retreat
 - More on others/groups
 - Shasta Lake Vacation Rentals, I Love Shasta, Shasta, Shasta Lake Vacation Information
- Other
 - LinkedIn, Yelp, Google, Twitter/X



3:55

매 후 🖽

6,158

following

shasta.lakeshore.re... 🕶 (3) =

Shasta Lakeshore Retreat

14K

followers

1.837

posts





Google & Space Advertising



- Google Search
 - Optimization built into website for key words and phrases (SEO)
 - Google Word Ads we Purchase
 - All Point to our Website

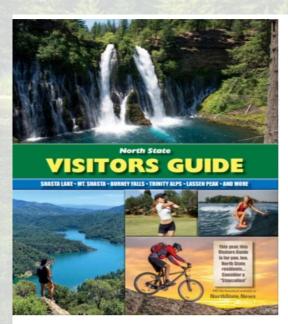


Shasta Lakeshore Retreat: Shasta Lake Vacation Rentals ...



Indulge in the epitome of **lakefront** living with our collection of **14** exquisite **Shasta Lake** Vacation Rental **homes**. ... **Retreat** #14. Sleeps up to **14**; 4 Bedrooms, 2 ...
Shasta Lake SPECIALS · Retreat #3 · Retreat #2 · Retreat #1

- North State Visitors Guide
 - #1 Tourist Magazine in Shasta County
 - Found in most tourist destinations
 - Full Page Ad (vs. 1/16 page for other homes & resorts)





Other Marketing

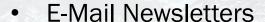


Gift Certificate \$500

To: John Doe From: Bob Smith

Happy Holidays! Let's go to the Lake!





- ~6 Times a Year
- Well Qualified List¹
- Business Cards
 - For handout & in front of each home
- Flyers
- Craigslist & Marketplace Ads
- Signs
- Logo Flags
- Logo Signs
- Logo Banners
- Logo T-Shirts & Hats





Option: You vs. Us?



• You

- Continue to manage your own property if you like the work and results
- If you are new to vacation rental ownership & property management, you might consider trying it for a while to better understand the value of a good experienced management company
- Will become more and more challenging in the saturated vacation rental market. Relying only on VRBO & Airbnb will no longer produce results.
- If you want to do it yourself, we are available to consult/advise¹ based on a project-based payment, hourly or a monthly retainer

• Us

- Leverage our market position, returning guests, reputation, Al Investment, and ever-increasing proactive marketing reach.
- Full Service. We do 90%+ of all the work.
 - So, you can focus on enjoying your lake house
- 24/7 Support
 - Do you want to take a call at 1am about a backing up sewer system?
- Our service fee is 30% of Gross Revenues (before 10% lodging tax, cleaning fees and other cost)
 - Ends up being about 22% of Gross
 - No other fees or mark ups
 - No upfront or setup fees or payments



 Our Fees are likely to be entirely offset by the increased revenue putting more money in your pocket (Our homes produce 2x-4x the area average)

^{1.} Any markets in the United States

^{2.} And we do all the work. You can relax and enjoy!

Additional Info & Next Steps



1. Additional Information (Click on Items):

- Visit Property Management Page
- Visit Vacations 4 Rent Website
- Watch Videos
- Review Brochure
- Review Current Homes
- Visit our Travel Blogs
- Visit Home Availability Page
- Visit Reservation Page
- Visit Review Page
- Visit Area Info Page
- Example Guidebook

2. Contact Us to Discuss

David Raun: 925-200-6938

Lori Raun: 925-200-6934

ShastaRetreats@gmail.com

3. Discussion & Documents

- Answer all your questions
- Discuss your objectives and concerns
- Provide more information on our programs
- Provide actual revenue data on our homes
- Provide you an estimate of projected revenues under our management
- Decide if our programs are right for you
- Provide detailed timeline
- Review Agreement
- Provide you link to our Prospective Owner folder with lots of additional information
- Determine if we can form a solid working relationship
- No Pressure Discussion/Decision



Kickoff if We Proceed...



No Upfront Costs Or Set Up Fees

- We invest in your home and our ability to produce solid revenue.
 - Over 40 hours of work we absorb
- Only commission from guest stays (no other fees)
- Any expenses (supplies, etc.) will be deducted from future revenues (no mark up)

Our Steps/Investment:

- Step by Step Onboarding (We make it easy)
- Make provide all the instructions and proper county paperwork and approvals
- Make recommendations
 - On home to appeal more to guests & maximize revenue from guests
- Take photos & Video of Home & Area
 - · Inside, outside and drone
- Add your home to all our documents & website locations
- Add Dedicated Page on our Website
- Training or Al Concierge on your home
- Create High Impact 30 Second- and 5-Minute Video Tour of your Home

Our Steps/Investment, continues:

- Create Brochure Tour Document
- Order & Install Street Address Sign
- Establish Pricing for 2026-2028 Pricing
- Enter home into OwnerRez Reservations System
- Open your Owner's Portal
- Create Direct & Channel Partner Listings (Airbnb/VRBO)
- Add home to Cleaning and Maintenance Crew Schedule
- Introduce your Home in Guest Newsletter & Social Media
- Feature your home on Home Page of Website
- Add you to our monthly owner's newsletter

Drive Bookings & Revenue!

Have some fun in the process!!



Our Overall Strategy



#1 Source of Information in the Area

- Drive Traffic to Website
- Currently 35K Visitors/Month
- Not just lodging, but everything Shasta Vacation and recreation related

Reputation & Trust of Guests...Be the Best!

- Provide the Best Experience
- Offer a Good Product (Unique Homes & Experience)
- High Return Rate
- Have them Pick from our Homes only
- Many Guests have tried Multiple Homes

Leverage VRBO & Airbnb for New Guests

- But send all returning guests to website to book direct
- Bay Area Focus, Expansion, & Education
 - Many people in the SF Bay Area are not familiar with Shasta. They believe it is far away. Only 3-4 Hours from Bay Area and easier drive than Tahoe.
 - Big Opportunity for us and Tourism in Area

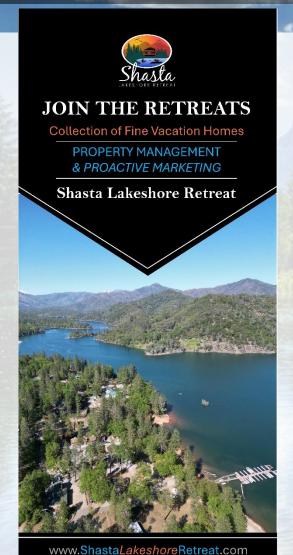
Leverage Partnerships & Technology

- Shasta Lake Business Owners Association
- Local Relationships
- Artificial Intelligence (AI)



Our Overall Strategy





925-200-6934



Large Group Expansion

- Additional Focus on Large Groups
 - Limited Other Options in the Area
- Family Reunions, Weddings, Work Retreats
- Bookings of 2 to 6 homes are more common now

Partnerships

Marinas, Restaurants, Tour Companies, Etc.

Pricing

- Dynamic Depending on Time of the Year, day of the week, occupancy rates, historic trends
- Maximize Revenues & Net for Owners
- Others price too low in high demand season and too high in high season

Superior Local Support

Best Cleaners & Maintenance Team in Area



Dave & Lori Only

- We personally manage to maintain integrity
 - Will not bring in employees to manage. We will not expand beyond what we can handle



CONTACT US

Lori Raun 925-200-6934 David Raun 925-200-6938

ShastaRetreats@gmail.com

www.ShastaLakeshoreRetreat.com

www.ShastaVacations4Rent.com





JOIN THE RETREATS

Collection of Fine Vacation Homes

PROPERTY MANAGEMENT & PROACTIVE MARKETING

Shasta Lakeshore Retreat









Lake Level



Availability Calendar



Reservations

